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## 中国石油化工股份有限公司

#### **CHINA PETROLEUM & CHEMICAL CORPORATION**

(a joint stock limited company incorporated in the People's Republic of China with limited liability)

(Stock Code: 00386)

## Overseas Regulatory Announcement The Third Quarterly Report for 2018

This announcement is made pursuant to Rule 13.10B of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

By Order of the Board
China Petroleum & Chemical Corporation
Huang Wensheng

Vice President and Secretary to the Board of Directors

Beijing, the PRC, 30 October 2018

As of the date of this announcement, Directors of Sinopec Corp. are: Dai Houliang<sup>#</sup>, Li Yunpeng<sup>\*</sup>, Yu Baocai<sup>\*</sup>, Ma Yongsheng<sup>#</sup>, Ling Yiqun<sup>#</sup>, Liu Zhongyun<sup>#</sup>, Li Yong<sup>\*</sup>, Tang Min<sup>+</sup>, Fan Gang<sup>+</sup>, Cai Hongbin<sup>+</sup>, Ng, Kar Ling Johnny<sup>+</sup>.

<sup>#</sup> Executive Director

<sup>\*</sup> Non-executive Director

<sup>+</sup> Independent Non-executive Director



## China Petroleum & Chemical Corporation The Third Quarterly Report for 2018

#### 1 Important notice

- 1.1 The Board of Directors, the Supervisory Board of China Petroleum & Chemical Corporation ("Sinopec Corp." or the "Company") and its directors, supervisors and senior management warrant that there are no material omissions, misrepresentations or misleading statements contained in this report and severally and jointly accept full responsibility for the authenticity, accuracy and completeness of the information contained in this report.
- 1.2 The third quarterly report for 2018 (the "Quarterly Report") was approved at the 4th meeting of the Seventh Session of the Board of Directors of Sinopec Corp. All the directors attended this meeting.
- 1.3 Mr. Dai Houliang, Chairman of the Board of Directors and President, Mr. Wang Dehua, Chief Financial Officer and Head of the Corporate Financial Department of Sinopec Corp. warrant the authenticity, accuracy and completeness of the financial statements contained in the Quarterly Report.
- 1.4 The financial statements in the Quarterly Report were not audited.

## 2 Basic information of Sinopec Corp.

## 2.1 Principal Financial Data and Indicators

# 2.1.1 Principal Financial Data and Indicators Prepared in Accordance with PRC Accounting Standards for Business Enterprises ("ASBE")

### RMB million

Items	As of 30 September 2018	As of 31 December 2017	Changes from the end of last year to the end of the reporting period (%)
Total assets	1,662,760	1,595,504	4.2
Total equity attributable to equity shareholders of the Company	722,317	727,244	(0.7)

	Nine 1	Months	Changes compare
Items	2018	2017	with the same period last year (%)
Net cash flow from operating activities	137,919	111,193	24.0
Operating income	2,072,970	1,744,955	18.8
Net profit attributable to equity shareholders of the Company	59,980	38,373	56.3
Net profit attributable to equity shareholders of the Company excluding extraordinary gains and losses	57,150	36,718	55.6
Weighted average return on net assets (%)	8.28	5.37	2.91 percentage points
Basic earnings per share (RMB)	0.495	0.317	56.3
Diluted earnings per share (RMB)	0.495	0.317	56.3

Extraordinary (gain)/loss	Third Quarter 2018	Nine Months 2018
items	RMB million	RMB million
Net loss/(gain) on disposal	143	(75)
of non-current assets	143	(75)
Donations	27	84
Government grants	(1,709)	(3,742)
Gains on holding and		
disposal of various	(525)	(993)
investments		
Other extraordinary income	549	763
and expenses, net	349	763
Subtotal	(1,515)	(3,963)
Tax effect	338	994
Total	(1,177)	(2,969)
Equity shareholders of the	(1.021)	(2.920)
Company	(1,021)	(2,830)
Minority interests	(156)	(139)

# 2.1.2 Principal financial data and indicators prepared in accordance with International Financial Reporting standards ("IFRS")

RMB million

	As of 30 September 2018	As of 31 December 2017	Changes from the end of last year to the end of the reporting period (%)
Total assets	1,662,760	1,595,504	4.2
Equity attributable to equity shareholders of the Company	721,261	726,120	(0.7)

	Nine M	Changes compare	
	2018	2017	with the same period last year (%)
Operating profit	85,865	55,757	54.0
Net profit attributable to equity shareholders of the Company	60,155	39,404	52.7
Basic earnings per share (RMB)	0.497	0.325	52.7
Diluted earnings per share (RMB)	0.497	0.325	52.7
Return on net assets (%)	8.34	5.51	2.83 percentage points
Net cash generated from operating activities	137,919	111,193	24.0

2.2 Total number of shareholders and top ten shareholders at the end of the reporting period

Total number of shareholders 444,254, including 438,434 shareholders of domestic A shares and 5,820 shareholders of overseas H shares.

Top ten shareholders (Top ten shareholders holding shares without selling restrictions)

Name of shareholders	Total number of shares held	Percentage (%)	Number of shares subject to pledge or lock-ups	Nature of shareholder
China Petrochemical Corporation	83,309,227,393	68.81	0	State-owned share
HKSCC (Nominees) Limited <sup>1</sup>	25,393,600,612	20.97	Unknown	H share
中国证券金融股份有限公司	2,607,552,057	2.15	0	A share
国新投资有限公司	1,241,918,354	1.03	0	A share
北京诚通金控投资有限公司	1,241,721,854	1.03	0	A share
香港中央结算有限公司	1,071,108,784	0.88	0	A share
中央汇金资产管理有限责任公司	322,037,900	0.27	0	A share
中国人寿保险股份有限公司一分红一个人分红-005L-FH002沪	137,083,192	0.11	0	A share
中国人寿保险股份有限公司一 传统一普通保险产品-005L- CT001 沪	109,690,765	0.09	0	A share
中国工商银行一上证 50 交易型 开放式指数证券投资基金	92,194,730	0.08	0	A share

Note 1: Sinopec Century Bright Capital Investment Limited, overseas wholly-owned subsidiary of China Petrochemical Corporation, holds 553,150,000 H shares, which is included in the total number of the shares held by HKSCC Nominees Limited.

#### Statement on the connected relationship or acting in concert among the aforementioned shareholders:

Apart from 中国人寿保险股份有限公司一分红一个人分红一005L—FH002 沪 and 中国人寿保险股份有限公司一传统一普通保险产品—005L—CT001 沪 which were both administrated by 中国人寿保险股份有限公司, Sinopec Corp. is not aware of any connected relationship or acting in concert among or between the above-mentioned shareholders.

#### 2.3 Review of operating results

In the first three quarters of 2018, global economy recorded slow recovery, while China economy maintained an overall stable performance securing progress in its economic development with gross domestic product (GDP) up by 6.7% year on year. International crude oil prices fluctuated with upward trend. The average spot price of Platts Brent of the period increased by 39.0% year on year. While the domestic demand for oil products maintained steady growth, the market witnessed strong competition because of abundant supply. According to the statistics of NDRC, domestic consumption of refined oil products increased by 5.4% compared with the same period last year, among which gasoline consumption increased by 6.4%, consumption growth for kerosene and diesel was 9.2% and 3.7%, respectively. Domestic demand for natural gas recorded high growth rate, up by 18.0% compared with the same period last year. Domestic consumption of major chemicals maintained significant growth with consumption of ethylene equivalent up by 7.8% year on year, and gross margin for chemical products remained at a high level.

In accordance with ASBE, net profit attributable to equity shareholders of the Company was RMB 59.980 billion, up by 56.3% compared with the same period last year. In accordance with IFRS, net profit attributable to equity shareholders of the Company was RMB 60.155 billion, up by 52.7% compared with the same period last year.

**Exploration and Production:** With the recovery of crude oil price, the Company pursued efficient exploration and effective production to increase proved reserves. Our continuing efforts in exploration paid off with new oil and gas discoveries in Sichuan Basin, Tarim Basin, Yin'e Basin and southern Songliao Basin. In development, we adopted a profit-oriented approach to speed up the crude oil new production. We also accelerated natural gas development by enhancing production-supply-storage-marketing system building to realise synergy along the entire value chain. In the first three quarters, oil and gas production of the Company was 335.34 million barrels of oil equivalent, of which domestic crude oil production increased by 0.2% while natural gas grew by 5.9%. The Exploration and Production Segment's operating loss narrowed by RMB 25.442 billion to RMB 1.081 billion compared with same period last year.

<b>Exploration and Production</b>	Unit	For nine-mo	Changes	
<b>r</b>		2018	2017	(%)
Oil and gas production <sup>2</sup>	million boe	335.34	332.63	0.8
Crude oil production	million barrels	216.49	220.21	(1.7)
China	million barrels	186.50	186.09	0.2
Overseas	million barrels	29.82	34.12	(12.6)
Natural gas production	billion cubic feet	713.77	674.15	5.9
Realised crude oil price	USD/barrel	65.12	47.05	38.4
Realised natural gas price	USD/thousand cubic feet	5.91	5.23	13.0

Note 2: Conversion: for domestic production of crude oil, 1 tonne = 7.10 barrels. For overseas production of crude oil in 2017 1 tonne = 7.21 barrels, in 2018 1 tonne=7.20 barrels. For production of natural gas, 1 cubic meter = 35.31 cubic feet. 1 barrel of oil equivalent=6,000 cubic feet.

**Refining:** With the market-oriented approach, we optimised product mix to produce more gasoline and jet fuel, and the diesel-to-gasoline ratio further decreased. The GB VI refined oil products quality upgrading was constantly pushed forward. We allocated domestic and overseas

resources as a whole and export of refined oil products was increased to help maintain high utilisation of refining facilities. Crude oil sourcing optimisation continued to lower our feedstock cost. We comprehensively optimised our production plans to ensure safe and reliable operations. The advantage of centralised marketing was given full play, and profitability of LPG, asphalt, and sulphur maintained at a high level. In the first three quarters, refinery throughput increased by 3.0% compared with the same period last year. Refined oil products production increased by 3.5%, among which gasoline up by 7.0%, kerosene up by 9.0% and diesel down by 1.8% compared with the same period last year. The Refining Segment realised an operating profit of RMB 54.680 billion, up by 24.7% compared with the same period last year.

Refining <sup>3</sup> Unit		For nine-mo		Changes
		2018	2017	(%)
Refinery throughput	million tonnes	182.74	177.46	3.0
Gasoline, diesel and kerosene production	million tonnes	116.13	112.20	3.5
Gasoline	million tonnes	45.74	42.73	7.0
Diesel	million tonnes	48.62	49.50	(1.8)
Kerosene	million tonnes	21.77	19.97	9.0
Light chemical feedstock	million tonnes	29.01	28.54	1.6
Light product yield	%	76 11	75.04	0.27
Light product yield	%	76.11	75.84	percentage points
Defining world	0/	04.09	04.76	0.22
Refining yield	%	94.98	94.76	percentage points

Note 3: Including 100% production of domestic joint ventures.

Marketing and Distribution: Faced with the intensified marketing competition, the Company brought our advantages in integrated operation and distribution network into full play and coordinated internal and external resources. We proactively promoted precision marketing and differentiated marketing to achieve sustained growth in total domestic sales volume and retail business scale. We improved our environmental protection measures for our service station and revamped the storage and transportation facilities of refined oil products. We further promoted integration of fuel business and non-fuel business, perfected the system for self-owned brand products and accelerated the construction of integrated service stations. Our non-fuel business kept increasing rapidly. In the first three quarters, total sales volume of refined oil products was 148 million tonnes. Total domestic sales volume of refined oil products was 135 million tonnes, up by 1.3%. The operating revenues of non-fuel business reached RMB 24.250 billion, up by 13.4% compared with the same period last year. The Marketing and Distribution Segment realised an operating profit of RMB 23.389 billion, basically flat year on year.

Marketing and Distribution	Unit	For nine-mo	Changes	
		2018	2017	(%)
Total sales volume of refined oil products	million tonnes	147.78	150.23	(1.6)
Total domestic sales of refined oil products	million tonnes	135.02	133.26	1.3
Retail	million tonnes	90.82	90.67	0.2
Direct sales & Distribution	million tonnes	44.20	42.60	3.8
Throughput per station <sup>4</sup>	tonnes	3,953	3,935	0.5

Note 4: Throughput per station was annualised.

Unit: stations Changes from the end of last year to As of 30 September As of 31 December 2018 2017 the end of the reporting period (%) Total number of Sinopec-branded 30,633 0.03 service 30,643 stations Number of 30,637 0.03 30,627 company-operated stations Number of convenience 26,981 25,775 4.68 stores

Chemicals: With the clients-oriented approach, we provided more products needed by the market through enhancing the dynamic optimisation of facilities and product chains and continued adjusting our product mix to reduce chemical feedstock cost and pressed ahead optimisation of product slate. We improved the coordination among mechanism combining production, marketing, research and application, advance new high-end products development, promotion and application. We put advantages of marketing network into full play and conducted differentiated and tailor-made measures to expand sales scale. We focused on value-added, green, and eco-friendly materials to satisfy clients' requirement on high quality. In the first three quarters, ethylene production reached 8.784 million tonnes, up by 2.9% and chemical sales volume was 64.98 million tonnes, up by 12.8% compared with the same period last year. The differential ratio of synthetic fibre reached 90.4% and ratio of specialty products of synthetic resin reached 64.0%. The Chemicals Segment realised an operating profit of RMB 23.944 billion, up by 43.1% compared with the same period last year.

Chemicals <sup>5</sup>	Unit	For nine-mo	Changes	
			2017	(%)
Ethylene	thousand tonnes	8,784	8,534	2.9
Synthetic resin	thousand tonnes	12,171	11,791	3.2
Synthetic rubber	thousand tonnes	646	642	0.6
Monomers and polymers for synthetic fibre	thousand tonnes	7,100	7,061	0.6
Synthetic fibre	thousand tonnes	940	923	1.8

Note 5: Including 100% production of domestic joint ventures.

Capital expenditure: In the first three quarters, total capital expenditures were RMB 48.012 billion. Capital expenditures for the exploration and production segment were RMB 19.761 billion, mainly for oil and gas capacity building, Wen 23 Gas Storage Project, Erdos-Anping-Cangzhou Gas Pipeline Project, the first phase of Xinqi Pipeline Project as well as overseas projects. Capital expenditures for the refining segment were RMB 9.689 billion, mainly for the Zhongke integrated refining and chemical project, product mix optimisation of Zhenhai, Maoming and Tianjin, GB VI gasoline and diesel quality upgrading projects, and crude oil pipeline construction of

Rizhao-Puyang-Luoyang as well as other Pipeline Storage & Transportation construction. Capital expenditures for the marketing and distribution segment were RMB 9.712 billion, mainly for constructing refined oil products depots, pipelines and service stations and revamping of underground oil tanks, as well as other safety and environmental protection hazard removal projects. Capital expenditures for the chemicals segment were RMB 6.304 billion, mainly for integrated refining and basic chemical projects of Zhongke, Gulei, high-efficiency and environment-friendly aromatics project in Hainan, Zhong'an United Coal Chemical project and high-end value-added projects of Zhongsha PC, Yangzi EVA and Yizheng high-performance fibre. Capital expenditures for corporate and others were RMB 2.546 billion, mainly for R&D facilities and information technology application projects.

### 3 Significant events

3.1 Significant changes in major items contained in the consolidated financial statements prepared in accordance with ASBE and the reasons for such changes.

	30 September	31 December	Increase/	(decrease)	
Items of	2018	2017	Amount	Percentage	N
Consolidated Balance Sheet	RMB million	RMB million	RMB million	(%)	Major reasons for changes
Prepayments	10,463	4,901	5,562	113	Increase in the prepayment for land acquisition and fixed assets procurement of service stations.
Employee benefits payable	11,922	7,162	4,760	66	The increased base of social insurance, housing fund and enterprise annuity payment in 2018. As the Company improved its profit significantly, income of employee was increased accordingly in line with its incentive mechanism.
Tax Payable	43,349	71,940	(28,591)	(40)	Due to the time difference of tax payment, part of the unpaid tax from the end of last year had been paid during this reporting period.
Specific reserve	1,889	888	1,001	113	The provision of safety production fund.

Items of	For nine-month period ended	For nine-month period ended	Increase/(	(decrease)	
consolidated income statement	30 September 2018	30 September 2017	Amount	Percentage	Main reasons for changes
statement	RMB million	RMB million	RMB million	(%)	
Financial expenses	632	1,790	(1,158)	(64.7)	Increase in interest income from free cash flow operation as the Company strengthened cash flow management and optimised unused capital.

					The impairment losses of fixed
Impairment losses	728	7,090	(6,362)	(89.7)	assets decreased compared with the
					same period last year.
	ax expenses 20,923 12,996 7,927 61.0	Increase in taxable income and			
Toy oynongog		decrease in tax-exempt investment			
Tax expenses	20,923	12,990	1,921	7,927 61.0	income compared with the same
					period last year

	For nine-month period ended	For nine-month period ended	Increase/(d	lecrease)	
Items of consolidated cash flow statement	30 September 2018	30 September 2017	Amount	Percentage	Main reasons for changes
	RMB million	RMB million	RMB million	(%)	
Cash received from disposal of investments	49,695	894	48,801	99	Increase in proceeds from sales of financial assets which are measured at fair value and whose changes are recorded into current period profit or loss.
Cash received from returns on investments	7,338	4,922	2,416	67	Increase in investment income from associates and joint ventures.
Net cash received from disposal of fixed assets, intangible assets and other long-term assets	8,490	530	7,960	106	Subsidiary companies received relocation compensation and land disposal income from government.
Other cash received relating to investing activities	55,003	31,589	23,414	55	Increase cash received from time deposits received at maturity compare with the same period last year.
Cash paid for dividends, profits distribution or interest	(85,928)	(41,494)	(44,434)	76	Increase of dividends.

<sup>3.2</sup> This quarterly results announcement is published in both Chinese and English languages. In the event of any discrepancies, the Chinese version shall prevail.

By Order of the Board Chairman, President Dai Houliang 30 October 2018

#### 4. Appendix

## 4.1 Quarterly financial statements prepared under China Accounting Standards for Business Enterprises ("ASBE")

#### **Consolidated Balance Sheet**

as at 30 September 2018

Prepared by: China Petroleum & Chemical Corporation

Units: million Currency: RMB Type: unaudited **Items** At 30 September 2018 At 31 December 2017 **Current assets:** 165, 004 Cash at bank and on hand 228, 938 Financial assets held for trading 7,418 51, 196 Bills receivable and accounts receivable 105, 194 84,701 Including: Bills receivable 15, 570 16, 207 Accounts receivable 89,624 68, 494 Prepayments 10, 463 4,901 16, 467 Other receivables 25, 653 1, 340 431 Including: Interests receivable 271 366 Dividends receivable 213, 398 186, 693 Inventories Other current assets 20,854 20,087 Total current assets 611, 918 529,049 **Non-current assets:** Available-for-sale financial assets 1,676 Long-term equity investments 140,055 131,087 Other equity instrument investments 1,496 650, 920 607, 926 Fixed assets 118, 645 Construction in progress 123, 180 97, 126 Intangible assets 99, 411 8,680 8,634 Goodwill Long-term deferred expenses 14, 443 14, 720 Deferred tax assets 19,912 15, 131 28, 516 Other non-current assets 35, 739 Total non-current assets 1,050,842 1,066,455 1, 595, 504 **Total assets** 1,662,760

Current liability:		
Short-term loans	69, 864	54, 701
Bills payable and accounts payable	237, 828	206, 535
Advances from customers		120, 734
Contract liabilities	138, 257	_
Employee benefits payable	11, 922	7, 162
Taxes payable	43, 349	71, 940
Other payables	94, 991	91, 693
Including: Interest payable	1, 191	723
Dividend payable	660	6, 843
Non-current liabilities due within one year	24, 342	26, 681
Total current liabilities	620, 553	579, 446
Non-current liabilities:		
Long-term loans	70, 972	67, 754
Debentures payable	31, 977	31, 370
Provisions	42, 147	39, 958
Deferred tax liabilities	5, 906	6, 466
Other non-current liabilities	28, 480	16, 440
Total non-current liabilities	179, 482	161, 988
Total liabilities	800, 035	741, 434
Shareholders' equity:		
Share capital	121, 071	121, 071
Capital reserve	119, 549	119, 557
Other comprehensive income	(1,677)	(4, 413)
Specific reserve	1, 889	888
Surplus reserves	199, 682	199, 682
Retained earnings	281, 803	290, 459
Total equity attributable to shareholders of the	722, 317	727, 244
Company		
Minority interests	140, 408	126, 826
Total shareholders' equity	862, 725	854, 070
Total liabilities and shareholders' equity	1, 662, 760	1, 595, 504

Dai Houliang

Wang Dehua

Chairman, President

Chief Financial Officer

#### **Balance Sheet**

#### as at 30 September 2018

Prepared by: China Petroleum & Chemical Corporation

Currency: RMB Type: unaudited Units: million At 30 September 2018 At 31 December 2017 Items **Current assets:** 92, 545 Cash at bank and on hand 120,897 2,008 48, 179 Financial assets held for trading Bills receivable and accounts receivable 31,861 37, 766 Including: Bills receivable 786 157 37,609 Accounts receivable 31,075 Prepayments 5, 163 4, 429 Other receivables 54, 496 63,820 Including: Interest receivable 909 331 3, 130 16, 327 Dividend receivable Inventories 50, 379 44, 933 Other current assets 17, 152 27, 189 281, 956 318, 861 Total current assets **Non-current assets:** Available-for-sale financial assets 395 Long-term equity investments 280, 645 275, 557 Other equity instrument investments 395 329, 814 Fixed assets 301, 903 48,621 50,046 Construction in progress Intangible assets 8, 383 8, 340 Long-term deferred expenses 2, 286 1,958 6,834 Deferred tax assets 10,636 9,717 Other non-current assets 10,690 Total non-current assets 662, 586 683, 634 944, 542 1,002,495 Total assets **Current liabilities:** Short-term loans 13, 751 17, 330 96, 194 86,604 Bills payable and accounts payable 3, 413 Advances from customers Contract liabilities 3, 715 4,854 Employee benefits payable 7, 167 42, 549 Taxes payable 28, 435 129, 731 143, 274 Other payables Including: Dividend payable 944 576 21, 298 19, 539 Short-term debentures payable Total current liabilities 300, 291 317, 563

Non-current liabilities:			
Long-term loans		59, 616	63, 667
Debentures payable		20,000	20, 000
Provisions		32, 523	31, 405
Other non-current liabili	ities	2, 903	2, 591
Total non-current liabilities		115, 042	117, 663
Total liabilities		415, 333	435, 226
Shareholders' equity:			
Share capital		121, 071	121, 071
Capital reserve		68, 794	68, 789
Other comprehensive in	come	210	196
Specific reserve		1,020	482
Surplus reserves		199, 682	199, 682
Retained earnings		138, 432	177, 049
Total shareholders' equity		529, 209	567, 269
Total liabilities and shareholders' equity		944, 542	1, 002, 495
Dai Houliang	Wang Dehua		
Chairman, President	Chief Financi	al Officer	

#### **Consolidated Income Statement**

for the nine-month periods ended 30 September 2018

Prepared by: China Petroleum & Chemical Corporation

Units: million Currency: RMB Type: unaudited Nine-month Nine-month Three-mont Threeperiods h month periods periods periods ended 30 ended 30 **Items** ended 30 September ended 30 September 2017 September September 2018 2018 2017 772, 718 579, 118 2,072,970 1, 744, 955 I. Operating income 749, 631 1,694,797 II. Total Operating costs 564, 133 1, 989, 444 Including: Operating costs 645, 961 462, 954 1,696,680 1, 405, 556 Taxes and surcharges 64,824 60,032 183, 545 176, 329 Selling and distribution 15,057 14, 173 42,718 40, 128 expenses General and 18,817 18, 514 52,725 51,745 administrative expenses Research and 5, 244 1,641 2,572 5, 721 development costs Financial expenses 369 501 632 1,790 Exploration expenses, 2, 357 2,373 6,719 6,915 including dry holes Impairment losses 591 3,014 728 7,090 Credit impairment 14 (24)losses Add: Other income 1,628 1, 292 3, 477 2,613 3,819 3,868 9,703 12,020 Investment income 926 531 Gains from 162 476 changes in fair value Asset disposal (143)(121)75 (219)(expense)/income III. Operating profit 29, 317 20, 186 97, 257 65, 103 1,023 Add: Non-operating 270 282 900 income Less: Non-operating 752 675 1,455 1,301 expenses IV. Profit before taxation 28, 835 19, 793 96, 702 64, 825 6, 337 4,081 20,923 12,996 Less: Income tax expense V. Net profit 22, 498 15, 712 75, 779 51,829 Classification by going concern: (i) Continuous operating net 22, 498 15, 712 75, 779 51,829 profit

(ii) Termination of net profit	_	_	_	_
Classification by ownership:				
(i)Equity shareholders of the Company	18, 380	11, 281	59, 980	38, 373
(ii) Minority interests	4, 118	4, 431	15, 799	13, 456
VI. Other comprehensive income	3, 619	(2, 083)	3, 877	(3, 193)
Items that may not be reclassified subsequently to profit or loss:				
Changes in fair value of other equity instrument investments	3		(14)	
Items that may be reclassified subsequently to profit or loss:				
Other comprehensive income that can be converted into profit or loss under the equity method	(172)	(12)	(285)	265
Changes in fair value of available-for-sale financial assets	-	T	-	(7)
Cash flow hedges reserve	1,092	(766)	584	(604)
Foreign currency translation differences	2, 696	(1, 305)	3, 592	(2, 847)
VII. Total comprehensive income	26, 117	13, 629	79, 656	48, 636
Attributable to:				
Equity shareholders of the Company	21, 125	9, 608	62, 728	36, 058
Minority interests	4, 992	4, 021	16, 928	12, 578
VIII. Earnings per share:				
(i) Basic earnings per share (RMB/Share)	0. 151	0.093	0. 495	0.317
(ii) Diluted earnings per share (RMB/Share)	0. 151	0.093	0. 495	0. 317

**Dai Houliang** 

Wang Dehua

Chairman, President

Chief Financial Officer

## **Income Statement**

## for the nine-month periods ended 30 September 2018

Prepared by: China Petroleum & Chemical Corporation

Units: million Currency: RMB Type: unaudited					
	Three- Three- Nine-mont				
	month	month	periods	periods	
<b>.</b>	periods	periods	ended 30	ended 30	
Items	ended 30	ended 30	September	September	
	September	September	2018	2017	
	2018	2017			
I. Operating income	279, 491	205, 403	774, 103	616, 813	
Less: Operating costs	220, 145	151, 418	589, 706	457, 921	
Taxes and surcharges	43, 702	40, 001	126, 747	117, 325	
Selling and distribution	833	669	2, 238	1, 949	
expenses					
General and	9, 269	9, 049	26, 079	26, 052	
administrative expenses					
Research and	1, 385	2, 432	5, 273	4, 938	
development costs					
Financial expenses	322	642	1, 711	2, 037	
Exploration expenses,	2, 232	2, 348	6, 405	6, 491	
including dry holes					
Impairment losses	29	1, 433	78	5, 114	
Credit impairment	(1)	-	(15)	_	
losses					
Add: Other income	677	718	1, 270	1,076	
Investment income	7, 925	2, 869	17, 786	11,742	
Losses from changes in	_	-	(171)	_	
fair value					
Asset disposal income	(27)	(25)	225	(143)	
-					
II. Operating profit	10, 150	973	34, 991	7, 661	
Add: Non-operating income	94	107	239	410	
Less: Non-operating expenses	412	296	701	636	
III. Profit before taxation	9, 832	784	34, 529	7, 435	
Less: Income tax expense	438	(402)	4, 520	76	
IV. Net profit	9, 394	1, 186	30, 009	7, 359	
(i) Continuous operating net	9, 394	1, 186	30, 009	7, 359	
profit	,	,	ŕ	,	
(ii) Termination of net profit	_	-	_	_	
V. Other comprehensive income	14	45	14	56	
Items that may be reclassified					
subsequently to profit or loss					
Other comprehensive loss that	14	(10)	14	(21)	

can be converted into profit or				
loss under the equity method				
Cash flow hedges	_	55	-	77
VI. Total comprehensive income	9, 408	1, 231	30, 023	7, 415

**Dai Houliang** 

Wang Dehua

Chairman, President

Chief Financial Officer

## **Consolidated Cash Flow Statement**

for the nine-month periods ended 30 September 2018

Prepared by: China Petroleum & Chemical Corporation

Units:	million Currency:	RMB Type: unaudited
	Nine-month	Nine-month
Items	periods ended 30	periods ended 31
	September 2018	<b>March 2017</b>
I. Cash flows from operating activities:		
Cash received from sale of goods and	2, 310, 756	1, 976, 601
rendering of services		
Refund of taxes and levies	1, 208	1, 475
Other cash received relating to operating	57, 437	45, 260
activities		
Sub-total of cash inflows	2, 369, 401	2, 023, 336
Cash paid for goods and services	(1, 810, 925)	(1, 534, 680)
Cash paid to and for employees	(49, 995)	(44, 390)
Payments of taxes and levies	(288, 801)	(267, 888)
Other cash paid relating to operating	(81, 761)	(65, 185)
activities		
Sub-total of cash outflows	(2, 231, 482)	(1, 912, 143)
Net cash flow from operating activities	137, 919	111, 193
II. Cash flows from investing activities:		
Cash received from disposal of	49, 695	894
investments		
Cash received from returns on	7, 338	4, 922
investments		
Net cash received from disposal of fixed	8, 490	530
assets, intangible assets and other long-term		
assets		
Net cash received from disposal of	_	1
subsidiaries and other business entities		
Other cash received relating to investing	55, 003	31, 589
activities		
Sub-total of cash inflows	120, 526	37, 936
Cash paid for acquisition of fixed assets,	(54, 464)	(43, 992)
intangible assets and other long-term assets		
Cash paid for acquisition of investments	(10, 551)	(4, 914)
Net cash paid for the acquisition of	(3, 188)	(44)
subsidiaries and other business entities		
Other cash paid relating to investing	(55, 593)	(59, 091)
activities		
Sub-total of cash outflows	(123, 796)	(108, 041)
Net cash flow from investing activities	(3, 270)	(70, 105)
III. Cash flows from financing activities:		

Cash received from capital contributions	874	853
Including: Cash received from minority	868	853
shareholders' capital contributions to		
subsidiaries		
Cash received from borrowings	526, 630	361, 470
Sub-total of cash inflows	527, 504	362, 323
Cash repayments of borrowings	(517, 451)	(371, 045)
Cash paid for dividends, profits	(85, 928)	(41, 494)
distribution or interest		
Including: Subsidiaries' cash payments for	(15, 783)	(4, 476)
distribution of dividends or profits to		
minority shareholders		
Other cash paid relating to financing	(23)	_
activities		
Sub-total of cash outflows	(603, 402)	(412, 539)
Net cash flow from financing activities	(75, 898)	(50, 216)
IV. Effects of changes in foreign exchange rate	315	(188)
V. Net increase in cash and cash equivalents	59, 066	(9, 316)
Add: Initial balance of cash and cash equivalents	113, 218	124, 468
VI. Ending balance of cash and cash	172, 284	115, 152
equivalents		

Dai Houliang

Wang Dehua

Chairman, President

Chief Financial Officer

### **Cash Flow Statement**

for the nine-month periods ended 30 September 2018

Prepared by: China Petroleum & Chemical Corporation

Units: million Currency: RMB Type: unaudite				
	Nine-month	Nine-month		
Items	periods ended 30	periods ended 31		
	September 2018	March 2017		
I. Cash flows from operating activities:				
Cash received from sale of goods and rendering of services	902, 672	726, 478		
Refund of taxes and levies	768	917		
Other cash received relating to operating activities	18, 654	33, 412		
Sub-total of cash inflows	922, 094	760, 807		
Cash paid for goods and services	(626, 237)	(478, 741)		
Cash paid to and for employees	(27, 990)	(24, 467)		
Payments of taxes and levies	(184, 068)	(168, 152)		
Other cash paid relating to operating activities	(10, 499)	(25, 730)		
Sub-total of cash outflows	(848, 794)	(697, 090)		
Net cash flow from operating activities	73, 300	63, 717		
II. Cash flows from investing activities:				
Cash received from disposal of investments	57, 769	9, 022		
Cash received from returns on investments	30, 145	14, 025		
Net cash received from disposal of fixed assets, intangible	477	706		
assets and other long-term assets				
Net cash received from disposal of subsidiaries and other	_	1		
business entities				
Other cash received relating to investing activities	20, 175	20, 370		
Sub-total of cash inflows	108, 566	44, 124		
Cash paid for acquisition of fixed assets, intangible assets	(28, 910)	(23, 811)		
and other long-term assets				
Cash paid for acquisition of investments	(7, 407)	(10, 128)		
Other cash paid relating to investing activities	(10, 183)	(25, 040)		
Sub-total of cash outflows	(46, 500)	(58, 979)		
Net cash flow from investing activities	62, 066	(14, 855)		
III. Cash flows from financing activities:				
Cash received from borrowings	98, 500	85, 212		
Sub-total of cash inflows	98, 500	85, 212		
Cash repayments of borrowings	(126, 626)	(103, 768)		
Cash paid for dividends or interest	(68, 911)	(36, 164)		
Sub-total of cash outflows	(195, 537)	(139, 932)		
Net cash flow from financing activities	(97, 037)	(54, 720)		
IV. Net increase in cash and cash equivalents	38, 329	(5, 858)		
Add: Initial balance of cash and cash equivalents	72, 309	88, 120		
V. Ending balance of cash and cash equivalents	110, 638	82, 262		

Dai Houliang

Wang Dehua

Chairman, President

Chief Financial Officer

## **Segement Reporting**

for the nine-month periods ended 30 September 2018

Prepared by: China Petroleum & Chemical Corporation

		rency: RMB Type: unaudited	
Items	Nine-month periods ended	Nine-month periods ended	
	30 September 2018	31 March 2017	
Income from principal			
operations  Exploration and production			
External sales	62, 271	48, 701	
	71, 033	55, 769	
Inter–segment sales Subtotal	133, 304	104, 470	
	100, 001	101, 110	
Refining  External sales	109, 029	96, 041	
	820, 020	636, 726	
Inter–segment sales	929, 049	732, 767	
Subtotal	323, 043	132, 101	
Marketing and distribution	1 020 274	996 969	
External sales	1, 028, 274	886, 263	
Inter–segment sales	4, 092	2, 567	
Subtotal	1, 032, 366	888, 830	
Chemicals	244 752	070 410	
External sales	344, 753	272, 418	
Inter–segment sales	46, 626	36, 418	
Subtotal	391, 379	308, 836	
Corporate and others			
External sales	480, 879	398, 780	
Inter–segment sales	458, 916	320, 750	
Subtotal	939, 795	719, 530	
Elimination of	(1, 400, 687)	(1,052,230)	
inter-segment sales			
Consolidated income from	2, 025, 206	1, 702, 203	
principal operations			
Income from other			
operations			
Exploration and	6, 656	5, 707	
production			
Refining	3, 774	3, 454	
Marketing and	24, 944	22, 309	
distribution			

Chemicals	11, 400	10, 336
Corporate and others	990	946
Consolidated income from	47, 764	42, 752
other operations		

Consolidated operating	2, 072, 970	1, 744, 955
income		
Operating (loss)/ profit		
By segment		
Exploration and	(2, 017)	(27, 592)
production		
Refining	53, 675	42, 370
Marketing and	23, 784	23, 070
distribution		
Chemicals	23, 280	16, 462
Corporate and others	(7, 124)	(1, 150)
Elimination	(7, 440)	(1, 212)
Total segment operating	84, 158	51, 948
profit		
Investment income		
Exploration and	2, 066	1, 494
production		
Refining	604	546
Marketing and	1, 848	2, 208
distribution		
Chemicals	4, 795	6, 634
Corporate and others	390	1, 138
Total segment investment	9, 703	12, 020
income	(222)	(1.500)
Financial expenses	(632)	(1, 790)
Gain from changes in fair value	476	531
	75	(219)
Gain/(loss) from asset disposal	15	(219)
Other income	3, 477	2,613
Operating profit	97, 257	65, 103
Add: Non-operating income	900	1, 023
Less: Non-operating expenses	1, 455	1, 301
Profit before taxation	96, 702	64, 825

## ${\bf 4.2~Quarterly~financial~statements~prepared~under~International~Financial~Reporting~Standards~("IFRS")}$

### **Consolidated Income Statement**

for the nine-month periods ended 30 September 2018

Prepared by: China Petroleum & Chemical Corporation

Units: million Currency: RIVIB Type: unaudited			
Three-month	Three-month	Nine-month	Nine-month
periods ended	periods ended	Periods ended	Periods ended
30 September	30 September	30 September	30 September
2018	2017	2018	2017
			1 700 000
·	564, 375	2, 025, 206	1, 702, 203
16, 315	14, 743	47, 764	42, 752
772, 718	579, 118	2, 072, 970	1, 744, 955
(619, 364)	(434, 997)	(1, 614, 161)	(1, 322, 025)
(16, 182)	(18, 104)	(47, 514)	(48, 235)
(28, 146)	(27, 454)	(80, 048)	(82, 671)
(2, 357)	(2, 373)	(6, 719)	(6, 915)
(17, 656)	(17, 446)	(54, 996)	(48, 774)
(64, 824)	(60, 032)	(183, 545)	(176, 329)
100	(2, 264)	(122)	(4, 249)
(748, 429)	(562, 670)	(1, 987, 105)	(1, 689, 198)
24, 289	16, 448	85, 865	55, 757
(2, 053)	(1, 870)	(6, 025)	(5, 849)
2, 022	1, 437	5, 529	3, 894
(338)	(68)	(136)	165
(369)	(501)	(632)	(1, 790)
53	130	893	416
4, 273	3, 960	10, 891	11, 611
	Three-month periods ended 30 September 2018  756, 403 16, 315 772, 718  (619, 364) (16, 182) (28, 146) (22, 357) (17, 656) (64, 824) 100 (748, 429) 24, 289 (748, 429) 24, 289 (338) (369) 53	Three-month periods ended 30 September 2018         Three-month periods ended 30 September 2017           756, 403         564, 375           16, 315         14, 743           772, 718         579, 118           (619, 364)         (434, 997)           (16, 182)         (18, 104)           (28, 146)         (27, 454)           (2, 357)         (2, 373)           (17, 656)         (17, 446)           (64, 824)         (60, 032)           (748, 429)         (562, 670)           24, 289         16, 448           (2, 053)         (1, 870)           2, 022         1, 437           (369)         (501)           53         130	Three-month periods ended 30 September 2018         Three-month periods ended 30 September 2018         Nine-month Periods ended 30 September 2018           756, 403         564, 375         2, 025, 206           16, 315         14, 743         47, 764           772, 718         579, 118         2, 072, 970           (619, 364)         (434, 997)         (1, 614, 161)           (28, 146)         (27, 454)         (80, 048)           (17, 656)         (17, 446)         (54, 996)           (64, 824)         (60, 032)         (183, 545)           (748, 429)         (562, 670)         (1, 987, 105)           24, 289         16, 448         85, 865           (2, 053)         (1, 870)         (6, 025)           2, 022         1, 437         5, 529           (338)         (68)         (136)           (369)         (501)         (632)           (369)         (501)         (632)           (389)         (501)         (632)

Profit before taxation	28, 246	20, 037	97, 017	65, 994
Income tax expense	(6, 337)	(4, 081)	(20, 923)	(12, 996)
Profit for the period	21, 909	15, 956	76, 094	52, 998
Attributable to:				
Shareholders of the Company	17, 769	11, 489	60, 155	39, 404
Non-controlling interests	4, 140	4, 467	15, 939	13, 594
Profit for the period	21, 909	15, 956	76, 094	52, 998

Earnings per share:				
Basic	0. 147	0.094	0. 497	0. 325
Diluted	0. 147	0.094	0. 497	0. 325

## **Consolidated of Comprehensive Income**

for the nine-month periods ended 30 September 2018

Prepared by: China Petroleum & Chemical Corporation

enter. The Type unadated				
Item	Three month periods ended 30 September 2018	Three month periods ended 30 September 2017	Nine month periods ended 30 September 2018	Nine month periods ended 30 September 2017
Profit for the period	21, 909	15, 956	76, 094	52, 998
Other comprehensive	3, 619	(2, 083)	3, 877	(3, 193)
income:				
Items that maynot be reclassified subsequently to profit or loss				
Financial assets at fair value through other comprehensive income	3	-	(14)	_
Items that may be reclassified subsequently to profit or loss				
Cash flow hedges	1,092	(766)	584	(604)
Available-for-sale securities	-	0	-	(7)
Share of other comprehensive income of associates and joint ventures	(172)	(12)	(285)	265
Foreign currency translation differences	2, 696	(1, 305)	3, 592	(2, 847)
Total other	25, 528	13, 873	79, 971	49, 805
comprehensive income				
Attributable to:				
Shareholders of the Company	20, 514	9, 816	62, 903	37, 089
Non-controlling interests	5, 014	4, 057	17, 068	12, 716

#### **Consolidated Balance Sheet**

for the nine-month periods ended 30 September 2018

Prepared by: China Petroleum & Chemical Corporation

Type: unaudited Currency: RMB At 31 December As at 30 September **Items** 2017 2018 Non-current assets: 607,900 650,774 Property, plant and equipment, net 118,645 123, 180 Construction in progress 8,680 8,634 Goodwill 79, 726 84,630 Interest in associates 55, 425 51, 361 Interest in joint ventures 1,676 Available-for-sale financial assets 1,496 Financial assets at fair value through other comprehensive income 19,912 15, 131 Deferred tax assets 60, 420 58, 526 Lease prepayments 89, 199 81, 982 Long-term prepayments and other assets 1,050,842 1,066,455 Total non-current assets **Current assets** 172, 284 113, 218 Cash and cash equivalents 56,654 51, 786 Time deposits with financial institutions 51, 196 7,418 Financial assets at fair value through profit or loss 89,624 68, 494 Trade accounts receivable 16, 207 15,570 Bills receivable 186, 693 213, 398 Inventories 56,970 41, 455 Prepaid expenses and other current assets 611, 918 529, 049 **Total current assets** 

Current liabilities:		
Short–term debts	56, 326	55, 338
Loans from Sinopec Group Company	37, 880	25, 311
and fellow subsidiaries		
Trade accounts payable	230, 681	200, 073
Contract liabilities	138, 257	_
Bills payable	7, 147	6, 462
Other payables	140, 072	279, 247
Income tax payable	10, 190	13, 015
Total current liabilities	620, 553	579, 446
Net current liabilities	(8, 635)	(50, 397)
Total assets less current liabilities	1, 042, 207	1, 016, 058
Non-current liabilities		
Long-term debts	54, 883	55, 804
Loans from Sinopec Group Company	48, 066	43, 320
and fellow subsidiaries		
Deferred tax liabilities	5, 906	6, 466
Provisions	42, 147	39, 958
Other long-term liabilities	29, 589	17, 620
Total non-current liabilities	180, 591	163, 168
Total net assets	861, 616	852, 890
Equity:		
Share capital	121, 071	121, 071
Reserves	600, 190	605, 049
Total equity attributable to shareholders of	721, 261	726, 120
the Company		
Non-controlling interests	140, 355	126, 770
Total equity	861, 616	852, 890

### **Consolidated Statement of Cash Flows**

for the nine-month periods ended 30 September 2018

Prepared by: China Petroleum & Chemical Corporation

Units: million	Currency: RMB	Type: unaudited
	Nine-month	Nine-month
Items	periods ended	periods ended
rems	30 September	30 September
	2018	2017
Net cash generated from operating activities (a)	137, 919	111, 193
Investing activities		
Capital expenditure	(50, 466)	(40, 238)
Exploratory wells expenditure	(3, 998)	(3,754)
Purchase of investments, investments in associates and	(6, 551)	(4,958)
investments in joint ventures		
Payments for financial assets at fair value through	(4, 000)	_
profit or loss		
Proceeds from sale of financial assets at fair value	48, 000	_
through profit or loss		
Payment for acquisition of subsidiary, net of cash	(3, 188)	_
acquired		
Proceeds from disposal of investments and investments	1,695	895
in associates		
Proceeds from disposal of property, plant, equipment	8, 490	530
and other non-current assets		
Increase in time deposits with maturities over three	(53, 357)	(58, 841)
months		
Decrease in time deposits with maturities over three	50, 080	30, 119
months		
Interest received	2, 687	1, 220
Investment and dividend income received	7, 338	4, 922
Net cash generated used in investing activities	(3, 270)	(70, 105)
Financing activities		
Proceeds from bank and other loans	526, 630	361, 470
Repayments of bank and other loans	(517, 451)	(371, 045)
Contributions to subsidiaries from non-controlling	874	853
interests		
Dividends paid by the Company	(67, 800)	(32, 693)
Distributions by subsidiaries to non-controlling	(14, 006)	(4, 476)
interests		

Interest paid	(4, 122)	(4, 325)
Payments to non-controlling interests due to capital	(23)	-
reduction of subsidiaries		
Net cash used in financing activities	(75, 898)	(50, 216)
Net increase in cash and cash equivalents	58, 751	(9, 128)
Cash and cash equivalents at 1 January	113, 218	124, 468
Effect of foreign currency exchange rate changes	315	(188)
Cash and cash equivalents at 30 September	172, 284	115, 152

#### Note to consolidated statement of Cash Flows

for the nine-month periods ended 30 September 2018

Prepared by: China Petroleum & Chemical Corporation

Units: million Currency: RMB Type: unaudited

(a) Reconciliation of profit before taxation to net cash generated from operating activities

Items	Nine-month periods ended 30 September	Nine-month periods ended 30 September
	2018	2017
Operating activities		
Profit before taxation	97, 017	65, 994
Adjustments for:		
Depreciation, depletion and amortisation	80, 048	82, 671
Dry hole costs written off	5, 534	5, 953
Share of profits from associates and joint ventures	(10, 891)	(11, 611)
Investment income	(893)	(416)
Interest income	(5, 529)	(3, 894)
Interest expense	6, 025	5, 849
Loss/(gain) on foreign currency exchange rate changes and derivative financial instruments	5, 465	(1, 131)
(Gain)/loss on disposal of property, plant, equipment and other non–currents assets, net	(75)	219
Impairment losses on assets	704	7, 090
Operating profit before change of operating capital	177, 405	150, 724
Accounts receivable and other current assets	(81, 391)	(3, 608)
Inventories	(43, 745)	(4, 561)
Accounts payable and other current liabilities	115, 295	(13, 609)
Subtotal	167, 564	128, 946
Income tax paid	(29, 645)	(17, 753)
Net cash generated from operating activities	137, 919	111, 193

## **Segment Reporting**

for the nine-month periods ended 30 September 2018

Prepared by: China Petroleum & Chemical Corporation

Units: million Currency: RMB Type:

### unaudited

Items	Nine-month periods ended 30 September	Nine-month periods ended 30 September
rteins	2018	2017
Turnover		
Exploration and production		
External sales	62, 271	48, 701
Inter–segment sales	71, 033	55, 769
	133, 304	104, 470
Refining		
External sales	109, 029	96, 041
Inter–segment sales	820, 020	636, 726
	929, 049	732, 767
Marketing and distribution		
External sales	1, 028, 274	886, 263
Inter–segment sales	4, 092	2, 567
	1, 032, 366	888, 830
Chemicals		
External sales	344, 753	272, 418
Inter–segment sales	46, 626	36, 418
	391, 379	308, 836
Corporate and others		
External sales	480, 879	398, 780
Inter–segment sales	458, 916	320, 750
	939, 795	719, 530
Elimination of inter–segment sales	(1, 400, 687)	(1, 052, 230)
Turnover	2, 025, 206	1, 702, 203
Other operating revenues		
Exploration and production	6, 656	5, 707
Refining	3, 774	3, 454
Marketing and distribution	24, 944	22, 309
Chemicals	11, 400	10, 336
Corporate and others	990	946
Other operating revenues	47, 764	42, 752
Turnover and other operating revenues	2, 072, 970	1, 744, 955

Result		
Operating (loss)/ profit		
By segment		
<ul> <li>Exploration and production</li> </ul>	(1, 081)	(26, 523)
– Refining	54, 680	43, 854
<ul> <li>Marketing and distribution</li> </ul>	23, 389	23, 482
- Chemicals	23, 944	16, 727
- Corporate and others	(7, 627)	(571)
– Elimination	(7, 440)	(1, 212)
Total segment operating profit	85, 865	55, 757
Share of profits from associates and joint		
ventures		
<ul> <li>Exploration and production</li> </ul>	2, 064	1, 446
– Refining	583	525
<ul> <li>Marketing and distribution</li> </ul>	2, 255	2, 068
– Chemicals	4, 733	6, 430
- Corporate and others	1, 256	1, 142
Aggregate share of profits from associates	10, 891	11,611
and joint ventures		
Investment income		
- Exploration and production	2	48
- Refining	16	21
<ul> <li>Marketing and distribution</li> </ul>	30	108
- Chemicals	36	204
- Corporate and others	809	35
Aggregate investment income	893	416
Net finance costs	(632)	(1,790)
Profit before taxation	97, 017	65, 994

## 4.3 Differences between Financial Statements prepared in accordance with the accounting policies complying with ASBE and IFRS (unaudited)

Other than the differences in the classifications of certain financial statements captions and the accounting for the items described below, there are no material differences between the Group's consolidated financial statements prepared in accordance with the accounting policies complying with ASBE and IFRS. The reconciliation presented below is included as supplemental information, is not required as part of the basic financial statements and does not include differences related to classification, presentation or disclosures. Such information has not been subject to independent audit or review. The major differences are:

#### (i) Government Grants

Under ASBE, grants from the government are credited to capital reserve if required by relevant governmental regulations. Under IFRS, government grants relating to the purchase of fixed assets are recognised as deferred income and are transferred to the income statement over the useful life of these assets.

#### (ii) Safety Production Fund

Under ASBE, safety production fund should be recognised in profit or loss with a corresponding increase in reserve according to PRC regulations. Such reserve is reduced for expenses incurred for safety production purposes or, when safety production related fixed assets are purchased, is reduced by the purchased cost with a corresponding increase in the accumulated depreciation. Such fixed assets are not depreciated thereafter. Under IFRS, payments are expensed as incurred, or capitalised as fixed assets and depreciated according to applicable depreciation methods.

Effects of major differences between the net profit under ASBE and the profit for the year under IFRS are analysed as follows:

Prepared by: China Petroleum & Chemical Corporation

Items	Nine-month periods ended 30 September 2018	Nine-month periods ended 30 September 2017
Net profit under ASBE	75,779	51,829
Adjustments:		
Government grants	71	83
Safety production fund	1,140	1,086
Others	(896)	_
Profit for the year under IFRS	76,094	52,998

Effects of major differences between the shareholders' equity under ASBE and the total equity under IFRS are analysed as follows:

Items	At 30 September 2018	At 31 December 2017
Shareholders' equity under		
ASBE	862, 725	854, 070
Adjustments:		
Government grants	(1, 109)	(1, 180)
Total equity under IFRS	861, 616	852, 890